## Pennichuck Water Works, Inc.

bALANCE SHEET

## ASSETS AND DEFERRED CHARGES

Page 1 of 2
For the Twelve Months Ended December 31, 2019

|  | Account <br> Number | 12/31/2019 | Pro Forma Adjustments |  | Pro Forma 12/31/2019 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| PLANT ASSETS |  |  |  |  |  |
| Plant in Service | 301 to 348 | 236,700,679 | 55,750,000 | (1) | 292,450,679 |
| Work in process | 105 | 490,029 | - |  | 490,029 |
| Utility Plant |  | 237,190,708 | 55,750,000 |  | 292,940,708 |
| Accumulated depreciation | 108 | 61,209,912 | 1,294,515 | (2) | 62,504,427 |
| Net Plant |  | 175,980,796 | 54,455,485 |  | 230,436,281 |
| Net Acquisition Adjustment | 114 \& 115 | 264,613 | - |  | 264,613 |
| Total Net Utility Plant |  | 175,716,183 | 54,455,485 |  | 230,171,668 |
| CURRENT ASSETS |  |  |  |  |  |
| Cash | 131 \& 133 | 6,000 | - |  | 6,000 |
| Restricted Cash - RSF | 131 | 1,121,291 | - |  | 1,121,291 |
| Restricted Cash - 2014 Bond Project Fund | 131 | 2,188,909 |  |  | 2,188,909 |
| Restricted Cash - 2015 Bond Project Fund | 131 | 1,190,619 |  |  | 1,190,619 |
| Restricted Cash - 2018 Bond Project Fund | 131 | - |  |  |  |
| Restricted Cash - 2019 Bond Project Fund | 131 | 46,174 |  |  |  |
| Accounts receivable-billed, net | 141 \& 143 | 2,119,328 | - |  | 2,119,328 |
| Accounts receivable-unbilled, net | 173 | 1,826,777 | - |  | 1,826,777 |
| Accounts receivable-other | 142 | - | - |  | - |
| Inventory | 151 | 640,493 | - |  | 640,493 |
| Prepaid expenses | 162 | 29,741,981 | - |  | 29,741,981 |
| Prepaid property taxes | 163 \& 236 | - | - |  | - |
| Prepaid taxes | 162.3 | - | - |  | - |
|  |  | 38,881,572 | - |  | 38,835,397 |
| OTHER ASSETS |  |  |  |  |  |
| Debt issuance expenses | 181 | 4,109,164 | 1,780,000 |  | 5,889,164 |
| Acquisition Premium - MARA | 186 | 64,741,956 | - |  | 64,741,956 |
| Other \& Deferred Charges | 182,184,186 | 12,970,880 | - |  | 12,970,880 |
|  |  | 81,822,000 | 1,780,000 |  | 83,602,000 |
| TOTAL ASSETS |  | \$ 296,419,755 | 56,235,485 |  | \$ 352,609,066 |

## Notes:

(1) To record the assets related to the New Debt.
(2) To record the impact of full year depreciation offset by the Cost of Removal

EQUITY AND LIABILITIES
Page 2 of 2
For the Twelve Months Ended December 31, 2019
Account

Number $\quad$ 12/31/2019 $\quad$| Pro Forma |
| ---: |
| Adjustments |

12/31/2019

## STOCKHOLDERS' EQUITY

Common stock
Paid in capital
Comprehensive Income
Retained earnings

| 201 | $\$$ | 30,000 | $\$$ | - |  | 30,000 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 211 | $\$$ | $106,951,795$ | - |  | $106,951,795$ |  |
| 219 |  | - | - |  | - |  |
| 215 | 386,829 | $(4,180,094)$ | (2) |  | $(3,793,265)$ |  |
|  | $107,368,623$ | $(4,180,094)$ |  |  | $103,188,530$ |  |

## LONG TERM DEBT

Bonds, notes and mortgages 221
Intercompany advances 223

| $104,280,476$ | $57,500,000$ | $(1)$ | $161,780,476$ |
| :---: | ---: | ---: | ---: |
| - | $2,915,579$ | (3) | $2,915,579$ |

Other Long Term Debt
224

## CURRENT LIABILITIES

Accounts payable
Accrued property taxes
231
236
Accrued interest payable
Other accrued expenses
237

Income taxes payable
Customer deposits \& other
.
236
235

| 76,106 | - |
| ---: | :---: |
| $5,968,992$ | - |


| 76,106 |
| ---: |
| $5,968,992$ |

## OTHER LIABILITIES AND

## DEFERRED CREDITS

Deferred income taxes \& liability
Customer advances
282
252
271 \& 272
241 to 255
Other deferred credits

## TOTAL EQUITY AND LIABILITIES

Notes:
(1) To record the new Debt as follows:

| Tax Exempt Bonds | $\$$ | $57,500,000$ |
| :---: | :---: | ---: |
| Taxable Bonds |  |  |
| Total Bond Debt | $\$$ | $57,500,000$ |

(2) To record the impact of interest, depreciation, property taxes and income tax benefit on retained earnings.
(3) To record the use of funds through the intercompany debt

|  | Account <br> Number | TWELVE MONTHS 12/31/19 |  | PRO FORMA ADJUSTMENTS |  |  | PRO FORMA 12 MONTHS 12/31/19 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Water Sales | 460 to 462 | \$ | 31,895,347 | \$ |  |  | \$ | 31,895,347 |
| Other Operating Revenue | 471 |  | 385,048 |  |  |  |  | 385,048 |
| Total Revenues |  |  | 32,280,395 |  | - |  |  | 32,280,395 |
| Production Expenses | 601 to 652 |  | 5,064,262 |  | - |  |  | 5,064,262 |
| Transmission \& Distribution Expenses | 660 to 678 |  | 3,197,561 |  | - |  |  | 3,197,561 |
| Engineering Expenses | 660 |  | 1,351,622 |  | - |  |  | 1,351,622 |
| Customer Acct \& Collection Exp | 902 to 904 |  | 1,583,386 |  | - |  |  | 1,583,386 |
| Administrative \& General Expense | 920 to 950 |  | 6,890,427 |  | - |  |  | 6,890,427 |
| Inter Div Management Fee | 930 |  | (3,177,470) |  | - |  |  | $(3,177,470)$ |
| Total Operating Expense |  |  | 14,909,788 |  | - |  |  | 14,909,788 |
| Dep Exp/Acq Adj Expense | 403 \& 406 |  | 6,100,476 |  | 1,294,515 | (2) |  | 7,394,991 |
| Amortization Expense:CIAC | 405 |  | $(838,900)$ |  | - |  |  | $(838,900)$ |
| Amortization Expense | 407 |  | 2,013,171 |  | - |  |  | 2,013,171 |
| Gain on Debt Forgivness | 414 |  | $(63,284)$ |  | - |  |  | $(63,284)$ |
| Property Taxes | 408.1 |  | 4,855,740 |  | 1,589,042 | (2) |  | 6,444,783 |
| Income Tax | 409 to 410 |  | 1,521,380 |  | (1,578,464) | (4) |  | $(57,084)$ |
| Total Operating Deductions |  |  | 13,588,583 |  | 1,305,094 |  |  | 14,893,677 |
| Net Operating Income |  |  | 3,782,024 |  | $(1,305,094)$ |  |  | 2,476,931 |
| Other Income and Deductions |  |  | 121,612 |  | - |  |  | 121,612 |
| AFUDC |  |  | - |  |  |  |  | - |
| Interest Expenses |  |  | 3,516,808 |  | 2,875,000 | (1) |  | 6,391,808 |
| Debt Issuance Cost New/Amortization |  |  | - |  | 70,333 | (3) |  | 70,333 |
| Net Income |  |  | 386,829 |  | (4,180,094) |  |  | (3,793,265) |

## Notes:

1 - To record the change in interest expense associated with New Debt.
2 - To record the impact of assets on depreciation and property taxes.
3 - To record the amortization of new debt expense.
4 - To record the tax impact resulting from additional expenses at statutory composite rate of $27.08 \%$.

## Supporting Calculations:

## Interest Expense:

| New debt | $\$ 57,500,000$ |
| :--- | ---: |
| Interest Rate | $5.0 \%$ |
|  | $\$ \mathbf{2 , 8 7 5 , 0 0 0}$ |

Depreciation

| Additions: |  | Asset Cost |  |  |  |  |  | ** |  | Depreciation |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Total |  |  |  |  |  |  |  | Rate | Amount |  |
| Blended Depreciation Rate |  | \$ | - | \$ | 50,175,000 | \$ | 50,175,000 |  |  | 2.58\% | \$ | 1,294,515 |
|  | Totals | \$ | - | \$ | 50,175,000 | \$ | 50,175,000 |  | - |  | \$ | 1,294,515 |


| Retirements: - N/A |  | Asset Cost |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Total |
| Blended Depreciation Rate |  | \$ | - | \$ | - | \$ | - |
|  | Totals | \$ | - | \$ | - | \$ | - |
|  |  | \$ | - | \$ | 50,175,000 | \$ | 50,175,000 |

Pro Forma Depreciation
\$ 1,294,515

| Debt issuance amortization | Costs |  | Amortization |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Rate |  | mount |
| New tax exempt bond debt 2017-20 | \$ | 1,750,000 | 3.33\% | \$ | 58,333 |
| New FALOC | \$ | 30,000 | 40.0\% | \$ | 12,000 |
|  | \$ | 1,780,000 | Amortization | \$ | 70,333 |

## Property Taxes

| Town | \$ | 25.07 | \$ | 25.07 | Using Nashua rate for Calc of Proforma Tax |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State of New Hampshire | \$ | 6.60 | \$ | 6.60 |  |  |  |
| Total Tax Rate | \$ | 31.67 | \$ | 31.67 |  |  |  |
| Pro Forma Property Taxes | \$ | - | \$ | 1,589,042 |  |  | \$ 1,589,042 |



| Total New Indenture Bond Debt Service | (5,101, 188) | (4,453,298) | $(1,254,883)$ | ${ }_{(0,1281,888)}^{(1275114)}$ | $(2,563,625)$ | $(2,563,683)$ | $(2,568,187)$ | (2,567,136) | (2,565,645) | (2,563,711) | $(2,565,772)$ | (2,566,684) | $(2,566,884)$ | (2,566,372) | (2.565, 147) | (2,563,209) | (2,565,434) | $(2,566,709)$ $(796,331)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total New Indenture DS Reguirements (Bonds, SRF Loans) | (5,101,188) | (5,741,398) | (2,544,79) | ${ }^{(3,356,602)}$ | ${ }^{(3,835,5881)}$ | ${ }^{(3,8,83,9,93)}$ | ${ }^{(3,844,667)}$ | ${ }^{(3,845,8881)}$ | ${ }^{(3,846,129)}$ | ${ }^{(3,8459,988)}$ | ${ }^{(3,796,232)}$ | ${ }^{(3,640,023)}$ | $\stackrel{(3,620,252)}{(18,093)}$ | ${ }^{(3,5050,070)}$ | ${ }^{(3,43,165)}$ | ${ }^{(3,434,107)}$ | ${ }^{(3,43,2,278)}$ | ${ }^{(3,363,040)}$ |
| Net Reverues atier New Indentur Debt Service | (5,101,188) | 10,705,512 | 12,74,153 | 13,442,382 | 13,204,830 |  | 14,118,583 | 16,326,170 |  | 16,791,608 |  |  | 19,232,862 | 21,477,200 | 21,164,839 | 21,901,261 | 24,352,342 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Remaining old Indenture Bond DS After Refunding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Revenues After OId and New Indenture Debt Serice | $(5,101,188)$ | 10,705,512 | 12,746,153 | 13,422,382 | 13,204,830 | 13,263,102 | 14,118,583 | 16,366,170 | 16,189,064 | 16,791,008 | 18,811,324 | 18,577,12 | 19,232,862 | 21,417,200 | 21,164,839 | 21,901,261 | 24,352,342 | 24,081,600 |
| ${ }_{\text {CBFRR }}$ Net Revenues Ater Ofld and New Indenture DS and CBERR | (5.010,18) |  | (17.290,032) |  |  |  |  | (138) | ${ }_{\text {8,400.032 }}$ |  | ${ }^{(1,729,032)}$ | (17,29,032) |  |  | ${ }_{\text {(17,290, }}^{\substack{\text { a }}}$ | ${ }^{(1,729,0932} 1$ | ${ }_{\substack{(7,729,0323 \\ 16.310}}^{(1)}$ | ${ }^{(1,729,0,032)}$ |
| Debit Seniues Coverage - - New Indenture Bonds only |  | ${ }_{3.69}$ | 12.19 | ${ }_{8.07}$ | ${ }_{6.65}$ |  | 6.99 | ${ }_{7.86}$ |  |  |  |  | 8.90 |  |  | 9.88 | 10.83 |  |
| Debts Service Coverage - New Indenture Bonds, SRF Lo |  | 2.86 | 6.01 | 5.00 | 4.44 | 4.46 | 4.67 | 5.25 | 5.21 | ${ }_{5.37}$ | 5.96 | 6.10 | ${ }^{6} .31$ | 7.11 | 7.16 | 7.38 | 3.08 | 8.16 |
| Deet Service Coverage - All Debt Serice |  | 2.86 | 6.01 | 5.00 | 4.44 | 4.46 | 4.67 | 5.25 | 5.21 | ${ }^{5.37}$ | 5.96 | 6.10 | ${ }^{6.31}$ | 11 | 7.16 | 7.38 | 8.08 |  |
| Debt Senice Coverage - Al Debit Serice, CBFRR |  | 1.22 | 1.49 | 1.52 | 1.47 | ${ }^{1.48}$ | ${ }^{1.55}$ | ${ }_{1}^{1.74}$ | ${ }_{1}^{1.73}$ | ${ }_{1}^{1.78}$ | ${ }^{1.96}$ | ${ }^{1.95}$ | 2.01 | ${ }_{2}^{2.22}$ | ${ }^{2.20}$ | ${ }_{2}^{2.27}$ | 2.49 |  |
| Cash Coverage - Net Revs + Beg Cash/ All D Debt Service, CBFRR |  | ${ }_{1}^{1.56}$ | 1.96 | ${ }^{2} .06$ | ${ }_{2}^{2.71}$ | ${ }_{2}^{2.71}$ | ${ }^{2.08}$ | ${ }_{2.18}^{2.18}$ | ${ }_{2}^{2.18}$ | ${ }_{2}^{2.17}$ | 2.28 | ${ }_{2}^{2.33}$ | ${ }_{2}^{2.36}$ | ${ }_{2}^{2.52}$ | 2.59 | ${ }_{2}^{2.64}$ | .83 |  |
| Net Dent Senice Coverage- CBERR |  | 1.39 | 1.65 | 1.74 | 1.71 | 1.72 | . 83 | 2.11 | 2.09 | 2.17 | 2.43 | 2.40 | 2.49 | 2.77 | 2.74 | 2.83 |  |  |
| ABT: 2015 Net Revs / Future MADS - New Indenture Bonds, SRF Loans Theoretical ABT: Old and New Indenture Debt Service | (5,101, 188) | (5,741,398) | (2,544,779) | ${ }^{(3,356,602)}$ | ${ }^{(3,835,581)}$ | (3,87,953) | ${ }^{(3,844,667)}$ | (3,445,681) | 3,846, 129) | (3,84,988) | (3,796,232) | (3,644,023) | ${ }^{(3,220,252)}$ | (3,505,070) | (3,433,165) | (3,43, 107) | (3,43,278) | $(3,363,040)$ |
| Theoretical ABT: 2015 Net Revs / Future MADS - Old and New Indenture DS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  | 20,637,596 | 22,607,555 | 22,217,135 | 22,85, 114 | 24,92, 270 | 24,59,004 | 25,335,368 | 27,791,620 | 27,444,640 |
| Net Revenues Avaiabe or toet Service Dets Serice Requirenents |  | 16,446,910 | 15,290,93 | 16,798,984 | 17,040,411 | 17,010,055 | 17,963,250 | 20,171,851 | 20,035, 193 | 20,637,5 | 22,607,5 | 22,21 | 22,85, | 24,922 | 24,596, | 25,35, |  | 27,444 |
|  | $(5,101,188)$ (645,753) | $(4,453,298)$ | $(1,254,883)$ (2,056,019) | $(2,081,488)$ | $(2,563,625)$ (3,785,450) | $(2,563,683)$ 4 | $(2,568,187)$ (5,180,87 | $(2,567,136)$ <br> (5,856,315) | $(2,565,645)$ <br> (6,583,715) | (2,563,711) <br> (7,333,382 | $(2,565,772)$ | (2,566,684 8,906,942 | $(2,566,884)$ | (2,566,372) (10,576,994) | ${ }_{\text {(1) }}^{(2,565,474)}$ | ${ }_{\text {a }}^{(2,563,209)}$ | ${ }_{\text {a }}^{(12,5565.4999)}$ |  |
| Total New Indenture Bond Debt Serice | (5,746,941) | (6,056,547) | ${ }^{(3,310,902)}$ | (4,946, 554) | ${ }^{(6,3,349,076)}$ | (7,054,266) | (7,749,058) | (8,423,451) | (9,149,359) | (9,897,094) | (10.6778,512) | (11,47,627) | (12,297,719) | (13,143,366) | (14,010.568) | (14,899,324) | (15,821,933) | (16,773,282) |
|  | (5,746,941) | ${ }^{(1,3,344,647)}$ | (4,6,60,799) | ${ }^{(0,221,668)}$ | ${ }_{(1,2621,931)}^{(1,06)}$ | ${ }^{(8,2,34,5856)}$ | ${ }^{(9, .205,539)}$ | $\stackrel{(1,27,595)}{(9,70,996)}$ | (10,22,884) | ${ }^{(11,282,3730)}$ | (11,200, 8 , 71 | (1,546,935) | ${ }^{(1,3,555,088)}$ | (14,082,063) | ${ }^{(14.8788 .5859)}$ | (15,770,222) | ${ }^{(16,695,577)}$ | ${ }_{(17,569,613)}^{(196)}$ |
| Net Revenues After New Indenture Debt Service | (5,746,941) | 9,102,263 | 10,690, 133 | 10,577,316 | 9,419,380 | 8,772,519 | 8,937,711 | 10,469,856 | 9,605,349 | 9,458,226 | 10,698,584 | 9,670,170 | 9,502,027 | 10,80, 206 | 9,719,419 | 9,565,146 | 11,09, 443 | ${ }_{9,875,027}$ |
| Total Remining Old Indenture Bond dS Atter Refunding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Reverues After Old and New Indenture Debt Service CBFRR | (5,76,941) | 9,102, 963 | ${ }^{10,690,133}$ | ${ }^{10.577,316}$ | ${ }^{9,4199,380}$ | ${ }_{8}^{8.772,519}$ | ${ }^{8.9,937,711}$ | ${ }^{10,469,856}$ | ${ }^{9.6059,349}$ | ${ }^{\text {g,4,45,226 }}$ | ${ }^{10,698.584}$ | 9,670,170 | 9,5020,027 | 10,840,206 | 9,799,419 | 9,565, 146 | 11,095,843 | 9,875,027 |
| CBERR Net Revenues After Old and New Indenture DS and CBFRR | (5,746,941) |  | ${ }_{\text {l }}$ | ${ }_{2,888,284}^{(t, 7,032)}$ | 1,690,348 |  | ${ }_{\substack{\text { a }}}^{(7,2,298,679}$ | ${ }^{(1,7,740,824} \mathbf{4}$ | ${ }_{1,887,317}^{(7,129,032)}$ | ${ }^{(1,7729,194}$ | ${ }_{\text {2,999,52 }}^{(1+129,03)}$ |  |  | ${ }^{(1,111,174,172)}$ | ${ }^{(1,990}{ }^{(1,389} 9$ | ${ }_{1,886,114}^{(7,729,03)}$ | ${ }^{(7,366,8811}$ | ${ }^{(1,7,145,995}$ |
| Dett Serice Coverage - New Indenture Bonds Only |  | 2.72 | 4.62 | 3.40 | 2.68 | 2.42 | 2.32 | 2.39 | 2.19 | 2.09 | 2.12 | 1.94 | 1.86 | 1.90 | 1.76 | 1.70 | 1.76 |  |
| Debt senice Coverae - New Indenture Bonds, SRF Loans Debt Serice Coverage - Al lebts Senice |  | 2.24 | ${ }_{3.32}^{3.32}$ | ${ }_{2}^{2.70}$ | 2.24 2.24 | ${ }_{2.05}^{2.05}$ | 1.99 1.99 | ${ }_{2}^{2.08}$ | 1.92 1.92 | ${ }_{1.85}^{1.85}$ | 1.90 1.90 | ${ }_{1}^{1.77}$ | ${ }_{1.71}^{1.71}$ | ${ }_{1}^{1.777}$ | ${ }_{1.65}^{1.65}$ | ${ }_{1.61}^{1.61}$ | ${ }_{1}^{1.66}$ | 1.56 1.56 |
| Debt Senice Coverase - All Dent Serive, CBFRR |  | ${ }^{1.09}$ | ${ }^{1.24}$ | 1.20 | ${ }^{1.111}$ | ${ }_{1}^{1.06}$ | 1.07 | ${ }_{1}^{1.145}$ | ${ }_{1}^{1.10}$ | ${ }_{1}^{1.09}$ | ${ }_{1}^{1.15}$ | 1.10 | ${ }_{1}^{1.08}$ | 1.14 | 1.09 | 1.08 | 1.14 | 1.1.8 |
| Cash Coverage - Net Revs + +eg cash $/$ All debt Senice, CBFRR Net Debt Senice Coverage - CbFRR |  | 1.1 .18 1 | 1.64 <br> 1.38 | 1.64 1.37 | ${ }_{1.22}^{1.61}$ | ${ }_{1}^{1.142}$ | 1.44 1.16 | ${ }_{1}^{1.35}$ | ${ }_{1.24}^{1.39}$ | ${ }_{1.22}^{1.33}$ | ${ }_{1}^{1.38}$ | 1.721 1.25 | ${ }_{1.23}^{1.27}$ | ${ }_{1.40}^{1.30}$ | ${ }_{1}^{1.26}$ | ${ }_{1.24}^{1.25}$ | ${ }_{1}^{1.49}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| YES No |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| COVENANT TESTS | 2019 | 2020 | 2021 | 2022 | 2023 | $\underline{2024}$ | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 |
| Rate Covenant: Net Revenues (EBITDA)/Amounts Paid on Funded Debt >=1.10 PASS? | no | ${ }_{\text {2, }}^{2.86}$ | $\begin{gathered} 6.01 \\ \underset{Y \in S}{6} \end{gathered}$ | $\begin{aligned} & 5.00 \\ & \text { YES } \end{aligned}$ | $\begin{aligned} & 4.44 \\ & \text { YES } \end{aligned}$ | $\begin{aligned} & 4.46 \\ & \text { YES } \end{aligned}$ | $\begin{gathered} 4.67 \\ \text { Y } \end{gathered}$ | $\begin{gathered} 5.25 \\ \substack{5} \\ \hline \end{gathered}$ | $\begin{aligned} & 5.21 \\ & \text { YES } \end{aligned}$ | $\begin{aligned} & 5.37 \\ & \text { YES } \end{aligned}$ | $\begin{gathered} 5.96 \\ \text { YES } \end{gathered}$ | $\underset{\substack{6.10 \\ \text { VES }}}{ }$ | $\begin{aligned} & 6.31 \\ & \text { YES } \end{aligned}$ | $\begin{gathered} 7.11 \\ \text { YES } \end{gathered}$ | ${ }_{\text {l }}^{\text {7.16 }}$ | $\begin{gathered} \substack{7,88 \\ \text { YES }} \end{gathered}$ |  | ${ }_{\substack{8.16 \\ Y \in S}}$ |
| Net Worth Covenant: Assets-Liabitiies >=\$4,500,000 PASS? | No | $\begin{aligned} & (2,016,997) \\ & \text { No } \end{aligned}$ | $\begin{gathered} (6,190,082) \\ \text { NO } \end{gathered}$ | $\begin{aligned} & (9,937,35) \\ & \text { NO } \end{aligned}$ | $\begin{array}{r} (15,153,9,97) \\ \text { NO } \end{array}$ | $(21,104,589)$ No | $\begin{gathered} (26,883,608) \\ \text { No } \end{gathered}$ | $\begin{gathered} (31,164,856) \\ \text { No } \end{gathered}$ | $\begin{gathered} (36,160,2022) \\ \text { NO } \end{gathered}$ | $(41,158,241)$ <br> NO | $\begin{aligned} & (44,770,181) \\ & \text { NO } \end{aligned}$ | $(49,365,780)$ NO | $(54,033,080)$ NO | $(57,365,656)$ NO | $(61,764,385)$ <br> No | $\begin{gathered} (66,179,213) \\ \text { No } \end{gathered}$ | (68,888,409) | $\begin{array}{r} (72,681,3400) \\ \text { NO } \end{array}$ |
| DebtCapial Covenant: No Short-Term Debt (unless subordinate to Subordinated Lien Bonds) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| if (Short-Term Debt + Funded Debt)/ (Short-Term Debt + Funded Debt + Capital)>85\% PASS? (Short-Term Debt Can Be Incurred) |  | $\xrightarrow{102.0 \%}$ | $\xrightarrow{\text { N05.4\% }}$ No | $\xrightarrow{107.7 \%}$ No | $\xrightarrow{\text { No. }}$ |  | $\xrightarrow{120.4 \%}$ No | $\xrightarrow{\text { No.4\% }}$ |  | $\xrightarrow[\text { No }]{\text { N30.9\% }}$ | $\xrightarrow[\text { No }]{\substack{133.2 \%}}$ | $\xrightarrow{136.4 \%}$ No | $\begin{gathered} 139.6 \% \\ \text { NO } \end{gathered}$ | $\xrightarrow{\text { N0.4\% }}$ | $\xrightarrow{144.2 \%}$ No | $\underset{\substack{147.0 \%}}{\text { NO }}$ | $\xrightarrow{148.1 \%}$ | $\xrightarrow[\text { No }]{\text { N0.3\% }}$ |
| All Bonds Test |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | ${ }_{3}^{0.78}$ | ${ }_{3.31}^{0.55}$ | ${ }_{2.53}^{0.64}$ | ${ }_{2.31}^{0.65}$ | ${ }_{2}^{0.68}$ | ${ }_{2.35}^{0.72}$ | ${ }_{2.22}^{0.74}$ | ${ }_{2.19}^{0.77}$ | ${ }_{2.31}^{0.79}$ | ${ }_{2.18}^{0.81}$ | ${ }_{2.15}^{0.84}$ | ${ }_{2.26}^{0.86}$ | ${ }_{2.15}^{0.89}$ | ${ }_{2.14}^{0.91}$ | ${ }_{2.28}^{0.93}$ | ${ }_{2.19}^{0.96}$ | ${ }_{2}^{0.98}$ |
| PAss? (Both Must Fail to Fail Test) | YES | YEs | YES | YES | YES | YES | YES | YES | YES | YES | YES | YEs | YES | YES | YES | YES | YES | YES |


| P\&L |  | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 | 2050 | 2051 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Revenues } \\ & \text { Growth } \end{aligned}$ |  | $\begin{gathered} 6,981,686 \\ 3.20 \% \\ \hline \end{gathered}$ | $\begin{gathered} 73,022,800 \\ 5.86 \% \end{gathered}$ | $\begin{aligned} & 74,265,177 \\ & 1770 \% \end{aligned}$ | $\begin{aligned} & 76,758,399 \\ & 3.36 \% \end{aligned}$ | $\begin{aligned} & 81,390,205 \\ & 6.03 \% \end{aligned}$ | $\begin{gathered} 75,747,9.99 \\ -6.93 \% \end{gathered}$ | $\begin{aligned} & 77,869,071 \\ & 2780 \% \end{aligned}$ | $\begin{gathered} 82,958,793 \\ 6.54 \% \end{gathered}$ | $\begin{aligned} & 84,5866.399 \\ & 1.96 \% \end{aligned}$ | $\begin{aligned} & 87,128,663 \\ & 3.01 \% \end{aligned}$ | $\begin{array}{r} 92,752,125 \\ \mathbf{6 . 4 5 \%} \end{array}$ | $\begin{gathered} 94,522,476 \\ 1.91 \% \end{gathered}$ | $\begin{aligned} & 9,572,590 \\ & \text { 3.23\% } \end{aligned}$ | $\begin{aligned} & 104,233,200 \\ & 6.83 \% \end{aligned}$ | $\begin{aligned} & 105,047.517 \\ & 0.78 \% \end{aligned}$ |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Direct Operating Expenses |  | 21,427,898 | 22,43, 7 ,755 | ${ }^{23,480,747}$ | 24.570.169 | ${ }^{25,703,274}$ | 26.884,122 | 28,111,396 | 29,399, 388 | ${ }^{30,799,165}$ | 32,099,990 | ${ }^{33,535,990}$ | 35,031,570 | ${ }^{36,585,767}$ | 38,191,988 | 39,861,656 |
| Admporistatation |  | ${ }_{\text {l }}^{\text {co,509, 186 }}$ | ${ }^{1}$ | ${ }^{17,514,595}$ |  | ${ }_{\text {18,581,234 }}$ | ${ }^{(5,13,671}$ | ${ }^{19,712,831}$ | ${ }^{2}$ | ${ }^{20,913,343}$ | ${ }^{21,54,743}$ | ${ }_{\text {cel }}^{\text {22,186,965 }}$ | ${ }_{\text {22, }}$ | ${ }_{2,5,58,152}^{(, 197}$ | 24,244,296 | 2, $24,71,625$ |
| $\xrightarrow{\text { Taxes Other Than }}$ |  |  | ${ }^{8.071,420} 4$ | ${ }_{\text {8,243,482 }}^{43,942588}$ | ${ }^{8.45550 .025}$ | ${ }^{8.613,434}$ |  | ${ }^{9.0050573}$ |  | ${ }^{9.446,936}$ | ${ }_{\text {96.626,742 }}^{5}$ |  | ${ }^{10.062,604}$ | ${ }_{\text {10,298, }}^{1 / 878}$ |  | ${ }^{10,799,677}$ 68081790 |
| TOTAL OPERATING EXPENSES |  | 40,854,939 | 42,367,639 | 43,942,588 | 45,580,103 | 47,27, 165 | 49,043,069 | 50,868,838 | 52,76,500 | 54,725,460 | 56,75,772 | 58,854,855 | 61,03,360 | 63,305,096 | 65,65,312 | 68,08,790 |
| Other Income (Expense) <br> Gain from forgiveness on ARRA loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ebitda |  | 28,126,747 | 30,655,161 | 30,32, 589 | 31,178,296 | 34,11,041 | 26,70 | 27,000,233 | 30,196,292 | 29,860,929 | 30,374,892 | 33,897,270 | 33,486,116 | 34,26 | 38,582,889 | 36,966,727 |
| Depreciation and Amorizat |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TTPAL DEPRRELAATIN AND AMORTIZATION |  | $\frac{(11,348,031)}{(11,34,831)}$ | $\frac{(11,549,863)}{(1,549,863)}$ | $\frac{(11,811,690)}{(11,81,690)}$ | ${ }_{(12,71,502)}^{(12,71,502)}$ | $\frac{(6,187,097)}{(6,187,097)}$ | $\frac{(8,960,384)}{(8,960,384)}$ | ${ }^{(8,94900,038)}$ | ${ }_{(9,306,724)}^{(0,36,24)}$ | ${ }_{(9,687,633)}^{(9,633)}$ | (10,068,269) | $\frac{(10,451,231)}{(10,451,231)}$ | $\frac{(10,457,41)}{(10,457,741)}$ | (10,671,930) | $\frac{(10,990,846)}{(10,90846)}$ | $\frac{(11,24,286)}{(11,242,826)}$ |
| EBit |  | 16,778,716 | 19,105,298 | 18,510,899 | 19,006,794 | 27,93,944 | 17,744,485 | 18,060,195 | 20,889,568 | 20,17,296 | 20,306,623 | 23,446,039 | 23,028,375 | 23,595,563 | 27,592,043 | 25,722,9 |
| Interest Exense |  | (12,723,816) | (13,101,007) | (13,476,234) | (13,840,474) | 14,201, 163) | (14,547,938) | (14,88, ,247) | (15,204,816) | 15,510,060) | (15,807,497) | (16,096, 342) | (16,363,000) | 16,672,208) | (16,975,531) | (17,087,959) |
| Amortization of Premium |  | 114,683 | 114,683 | 114,683 | 114.683 | 114,883 | 114,883 | 114,683 | 144,694 | 49,951 | 14,962 | 14,962 | 11,901 | 析 |  |  |
| ${ }^{\text {Amoritation of ieferred Debt Expense }}$ |  | ${ }_{(12,917,363)}^{(128) 20)}$ | ${ }_{(13,300,8805)}^{(12480)}$ | ${ }_{(13,599,092)}^{(167)}$ | (14,77, ${ }^{(35593)}$ | (14,455,734) | ${ }_{(11,8819,076)}^{(18621)}$ | ${ }_{(15,168,425)}^{(142)}$ | ${ }_{(14,508,770)}^{(18,68)}$ | ${ }_{(15,850,986)}^{(59087)}$ | (16,193, 113 ) | (16,501,347) | (16,783,968) | (17,112,249) | (17,437,393) | (17,556,356) |
| ebt |  | 3,861,353 | 5,796,494 | 4,811,807 | 4,927,842 | 13,48,209 | 2,925,409 | 2.890,770 | 5,380,799 | 4,322,310 | 4,113,409 | 6,944,992 | 6,244,407 | 6,482,614 | 0,154,650 | 164,56 |
| Taxes | ${ }^{27.08 \%}$ | 1,045,654 | 1,569,690 | ,303,037 | 1,334,459 | .647,191 | 992,201 | 782,821 | , ,457,120 | 170,482 | ,113,911 | 1,880,623 | 1,690,986 | 1,755,492 | 749,879 | 210,959 |
| Earnings / net income |  | 2,815,699 | , 8,80 | 508,77 | 3,593,382 | 9,82,018 | 2,133,208 | 2,107,949 | 3,923,678 | 3,151,828 | 2,999,498 | 5,064,06 | 4,55,422 | 4727,12 | 7,404,771 | 5,95,586 |
| 2005 Indenture test (IOU) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {EBitta }}$ |  | 28,126,747 |  | 30,322,589 | ${ }_{\substack{31,178,296 \\ 1900694}}$ | $34,111,041$ 27,923,944 | ${ }^{266,74,869}$ |  | $30,196,292$ 20,889,568 | ${ }^{29,860,929}$ | l $\begin{aligned} & 30,374,492 \\ & 20,306.623\end{aligned}$ | ce, $\begin{aligned} & 33,897,270 \\ & \text { 23,460.039 }\end{aligned}$ | 33,486,116 23,028,375 | 34,267,493 | ( $\begin{gathered}38,5828,889 \\ 27592043\end{gathered}$ |  |
| ${ }_{\text {In }}^{\text {Interest Expense }}$ |  | 16,788777 $(12,917,363)$ | ${ }_{\text {(13, }}^{(1,100,8,855)}$ | (18,50,999) | (14,77,952) | ${ }_{(12,455,734)}^{27,923,94}$ | (11,891,076) | (18,060,195) |  | $20,73,296$ $(15,850,966)$ | (10,193,213) | (16,501,347) |  | (17,11, 2 249) | $27,592,043$ $(17,437,393)$ |  |
| EBITDA / Interest Expense (> 1.5x) |  | 2.18 | 2.30 | 2.21 | 2.21 | 2.36 | 1.80 | 1.78 | 1.95 | 1.88 | 1.88 | 2.05 | 2.00 | 2.00 | 2.21 | 2.11 |
| EBITDA / All Future Interst ( > 1.5 x ) |  | 2.18 | 2.30 | 2.21 | 2.21 | 2.36 | 1.80 | 1.78 | 1.95 | 1.88 | 1.88 | 2.05 | 2.00 | 2.00 | 2.21 | 2.11 |
| Passfrail Flag - EbitoA |  | Pass | ass | Pass | mss | Pass | ass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass |
| Pass Fail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2015 INDENTURE MUNIIIPAL Revenue bond test |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Coverage Prior to 2017 Integrated Capital Financing Plan Net Revenues Available for Debt Service |  | 28,126,747 | 30,65,161 | 30,322,589 | ,78,296 | 111,041 | 704,869 | 7,000,233 | ¢,292 | ,929 | 374,89 | 897,27 | ,486,116 | 34,267,493 | 38,58,889 | 36,96,727 |
| Total Exisiting Senior Bond Debt Service |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Senior Lien Note Debit Service Total SRF Loan Debt Service |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Toal Existing DS Recuirements (Bonds, Notes, SRF Loans) |  | (716,799) | (559,426) | ${ }_{(5288,165)}^{(5165)}$ | ${ }^{(5288,415)}$ | ${ }_{(5288,664)}$ | (5288,909) | (529, 5151$)$ | (529,390) | ${ }_{(5299,627)}$ | (529,8661) | (530,099) | ${ }^{(4890,629)}$ | (4600,231) |  |  |
| Net Revenues Atter Debt Serice |  | 28,126,747 | 30,655,161 | 30,322,589 | 31,178,296 | 34,11, 1241 | 26,74,869 | 27,000,233 | 30,19, 292 | 29,80,929 | 30,374,892 | 33,89,270 | 33,48, 116 | 34,267,493 | 38,58,889 | 6,965,727 |
| ${ }_{\text {CBFRR }}$ Net Revenues Atter Debt Serice and CBERR |  | ${ }_{\substack{\text { a }}}^{(7,7,29,0,032)}$ | ${ }^{(1,729,032)}$ | ${ }_{2}$ | (1,7,29,032) | (17,29,032) | $(644,086)$ 26060783 | 27.00023 | 30,196,292 | 29,860,929 | 30,374 | 33897270 | 33,486 | 34267 | 38.582889 | 36,965 |
| Net Revenues Ater Debt Sevice anc CBFRR |  |  |  |  |  |  |  |  |  | 29,860,929 |  | 33,897,270 |  |  | 38,52,889 |  |
| Debt Senice Coverage - Bonds, SRF LLans |  | (39.24 <br> 39.24 | 54.80 54.80 | 57.41 57.41 | $\stackrel{59.00}{59.00}$ | ¢ $\begin{gathered}64.52 \\ 64.52\end{gathered}$ | 50.49 50.49 | ( $\begin{aligned} & 51.03 \\ & 51.03\end{aligned}$ | 57.04 57.04 | ( 56.38 | 57.33 57.33 | ${ }_{\text {c }}^{63.95}$ | (68.39 | 74.46 74.46 |  |  |
| Debt Serice Coverage- - Bonds, Notes, SRF Loans, CBFRR |  | 3.33 | 3.70 | 3.67 | 3.78 | 4.13 | 22.77 | ${ }_{51.03}$ | 57.04 | ${ }_{56}^{56}$ | 57.33 | ${ }_{63.95}$ | ${ }_{68}^{68} 9$ | 74.46 |  |  |
| Cash Coveraee -(Net Revs + Beg Cash) / Bonds, Notes, SRF Loans, CBFRR |  | ${ }_{3.96}$ | ${ }^{4.36}$ | 4.56 | 4.75 | 5.16 | ${ }^{32.13}$ | 73.75 | 81.46 | 86.47 | 90.24 | 99.28 | 113.99 | 127.27 |  |  |
|  |  | 3.64 | 3.97 | 3.92 | 4.03 | 4.41 | 41.46 |  |  |  |  |  |  |  |  |  |
| ABT: 2015 Net Revs / Future MADS - Bonds Only ABT Total Sond Debt Serice + Total SRF Loan |  |  | (559.426) | (528,165) | ${ }^{(528.415)}$ | (528.664) | (528,909) | (529,151) | (529,390) | (529,627) | (529.861) | (530,091) | (489,629) | (460.231) |  |  |
| ${ }^{\text {ABT: } 2015}$ Net Revs / Future MADS - Bonds, SRF Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Coverage and ABT Post-2017 Integrated Capital Financing Plan |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Revenues Available for Debt Service |  | 28,126,747 | 30,655,161 | 30,32,.589 | 31,178,296 | 34,111,041 | 26,704,869 | 27,000,233 | 30,196,292 | 29,80,929 | 30,374,892 | 33,897,270 | 33,486,116 | 34,267,493 | 38,582,889 | 36,965,727 |
| Existing New Indenture Debt Senice |  | (656,250) | (660,750) | (660.019) | (659.219) | (662,431) | (659,656) | (660,84) |  | 659.7 | 334,781) | 336,3 | 337. | (59,390) |  |  |
| 2019 NM (Tax) |  | (13,761) | (13,761) | $(13,761)$ | (13,761) | (13,761) | (13,761) | (13,761) | (13,761) | (13,761) | (13,761) | (13,76 | (13,761) | (13,761) | (13, |  |
| 2019 N( (AMT) |  | ${ }^{(584,8464)}$ | ${ }^{(584, ~ 8466)}$ | ${ }^{(558,4866)}$ | ${ }^{(584,8569)}$ |  | ${ }_{\text {chem }}^{(584,486)}$ | ${ }_{(1854,846)}^{(27522)}$ | ${ }_{\text {cke }}^{(584,486)}$ | (584,466) |  | ${ }_{\text {cose }}^{(584,486)}$ | (154,846) | (584,.866) | (584,886) |  |
| ${ }^{202020 ~ N(M M(~ T a x) ~}$ |  | ${ }_{(798,143)}^{(27,52]}$ | ${ }_{(1798,143)}^{(27,52)}$ | ${ }_{(798,143)}^{(27,52)}$ | ${ }_{(1798,143)}^{(27,52]}$ |  |  | ${ }_{(7908,143)}^{(27,52)}$ |  |  | ${ }_{(1798,143)}^{(27,52)}$ | ${ }^{(299,5,143)}$ | ${ }_{(798,143)}^{(27,52)}$ | ${ }^{\text {c }}$ | ${ }_{(7998,143)}^{(27.52)}$ | ${ }^{(27,522)}$ |
| ${ }_{2021}^{2020} \mathrm{NM}($ ( Tax$)$ |  | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,642) | (20,64) | (20,6 |
| 2021 NM (AMT) |  | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) | (460,996) |


| Total New Indenture Bond Debt Service Toal SRF Loan Debt Service | ${ }^{(2,562,159)}$ | $\underset{(2,5659.6596)}{(5,4)}$ | ${ }_{(2,565,928)}^{(58,165)}$ |  | $(2.568 .341)$ $(528.644)$ |  | ${ }_{(2,566,803)}^{(529,15)}$ | (2.561,881) | $\begin{gathered} (2,565,684) \\ (529,627) \end{gathered}$ | $\begin{gathered} (2,240,691) \\ (529,861) \end{gathered}$ | $(2,242,237)$ | $\begin{gathered} (2,243,128) \\ (489,629) \end{gathered}$ | ${ }_{(1460}^{1,265,299)}$ | 598,607) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (13,278,999) | ${ }^{(3,125,4085)}$ | ${ }^{(3,024,093)}$ | ${ }^{(3,293,543)}$ | ${ }^{(3,297,004)}$ | ${ }^{(3,294,4744)}$ | ${ }^{(3,295,954)}$ | ${ }^{(3,091,271)}$ | ${ }^{(3,095,3,311)}$ | ${ }^{(2,77,551)}$ | ${ }^{(2,772,388)}$ | $\xrightarrow{(2,732,757)}$ | $\stackrel{(2,425,530)}{(1,04,}$ | (5998.607) |  |
| Net Reverues after New Indenture Debt Service | 24,847,829 | 27,529,076 | 27,228,496 | 28,084,753 | 31,014,036 | 23,610,395 | 23,904,279 | 27,105,021 | 26,765,618 | 27,60,340 | 31,124,422 | 30,75,359 | 31,84, ,964 | 37,984,282 | 3,965,727 |
| Total Existing Old Indenture Bond Debt Senice |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Minus Total Refunded OId Iddenture Bond Deet Sen |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Old Indenture DS Requirements (Bonds, Notes) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Reverues After Old and New Indenture Debit Service CBERR |  | 27,529,076 |  | 28,084,753 | 31,014,036 | 23,610,395 | 23,94,279 | 27,105,021 | 26,76,618 | 27,604,340 | 31,124,942 | 30,75,359 | 31,84,964 | 37,984,282 | 36,96,727 |
| Net Revenues After Old and New Indenture DS and CBFRR |  | 19,800.044 |  | 20,355,721 | 23,285,004 | 22,966,309 | 23,904,279 | 27,05,021 | 765,618 | 27,604,340 | 31,124,942 | 30,75,359 | 31,841,964 | ,84,282 | 36,965,27 |
| Deet Serice Coverage - New Indenture Bonds Only | 10.98 | 11.94 | 11.82 | 12.15 | ${ }_{13.28}$ | 10.41 |  |  |  |  |  |  |  |  |  |
| Debt Service Coverage - New Indenture | 8.58 | 9.81 | 9.80 | 10.08 | 11.01 | 8.63 | 8.72 | 9.77 | 9.65 | 10.96 | 12.23 | 12.25 | 14.13 | 64.45 |  |
| Debt Serice Coverage - All Debt Service | ${ }^{8.58}$ | ${ }^{9.81}$ | 9.80 | ${ }^{10.08}$ | 11.01 | ${ }_{8.63}$ | ${ }_{8}^{8.72}$ | 9.77 | 9.65 | 10.96 | ${ }^{12.23}$ | $\begin{array}{r}12.25 \\ \hline 1225\end{array}$ | ${ }_{14.13}$ | 45 |  |
| Debt Service Coverage - All Dent Serice, cirrr | ${ }^{2.56}$ | ${ }_{2}^{2.82}$ | 2.80 | ${ }_{\text {2, }}^{28}$ | ${ }^{3.15}$ | 7.14 | ${ }^{8.72}$ | 9.77 | 9.65 | ${ }^{10.96}$ | 238 | ${ }^{122.25}$ | . 13 | 45 |  |
| Cash Coverage - Net Revs + Beg Cash $/$ All debt Serice, CBF Net Debt Senice Coverage- CEFRR | ${ }^{3.04}$ | ${ }_{3}^{3.33}$ | (3.48 | ${ }_{3}^{3.62}$ | ${ }^{3.94}$ | 10.08 | ${ }^{12.61}$ | ${ }^{13.95}$ | 14.80 | 26 | 18.98 | 20.42 | 15 | 02 |  |
| Net Debt Service Coverage- CBFRR ABT: 2015 Net Revs $/$ Iuture MADS- New Indentur B | 3.21 |  |  |  | 4.01 | 66 |  |  |  |  |  |  |  |  |  |
| ABT: 2015 Net Revs / Future MADSS - New Indenture Bonds, SR |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Theoretical ABT: OId and New Indenture Dets Seri | (3,278,918) | $(3,126,085)$ | 94,093) | 993,543) | 097,004) | (3,094,474) | 995,554) | 991,271) | 995,311) | (2,770,551) | (2,772,328) | 2,732,757) | (2,425,530) | (598,607) |  |
| Theoretical ABT: 2015 Net Revs / Future MADS - Old and New Indenture DS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Coverage Test Post-2017 In |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Revenues Available for | 28,126,747 | 30,655,1 | 30,322 | 31,178, | 34.111 | 26,704 | 27,00, | 30,196,29 | 29,80,92 | 30,374,820 | 3,897.27 | 3486 | 4,267, | 5882 |  |
| Deets Senvice Requirements |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total New Indenture end Dobt Service Total Future CAPEX Bond debt Sevice | (2,562,159) | (2,560,6 | (2,505,928) | (2,505, | (2,5 | (2,56 | (2,56 |  | (2,565,684) | $(2,240,691)$ |  | $(2,243,128)$ | (1,965,299) | (598,607) |  |
| Total | (15,186,369) | (10,95.76.940) | (19,80, 8 , 8 ) | (20,868,895) | (21,978,052) | (2,3,410,912) | (24,284, ,897) | (25,489,835) | (226,73, 188$)$ | (27, 284,8565 ) | (29,007,599) | (30,285,151) | ${ }^{(28,7,74,4609}$ |  | $\frac{(30,063.80)}{(30,068,810)}$ |
| Total SRF Loan Debt Service | (716,759) | (559,426) | (528,165) | (528,415) | (528,664) | (528,99) | (529,151) | 90) | (529,627) | (529,861) | 530.091) | (489,629) | (460,231) |  |  |
| Total New indenture DS Requirements (Bonds, SRF Loans) |  | (19,321,85) |  |  |  |  |  |  |  |  |  |  |  | ${ }^{(2,9,716,886)}$ |  |
|  | 9,661,493 | 11,33,286 | 9,993,563 | ${ }^{\text {9,780,987 }}$ | 11,604,325 | 3,065,048 | 2,186,185 | 4,177,068 | 2,598,115 | 2,160,175 | 4,359,580 | 2,711,336 | 3,124,497 | 8,866,003 |  |
| Total Senior Lien Note Deet Serice |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Old indenture DS Reauirements (Bonds, Notes) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Revenues After Old and New Indenture Debt Senice CBFRR | $\begin{gathered} 9,661,493 \\ (7,729,032) \end{gathered}$ |  | 9,993,563 (7,729,032) | $\begin{gathered} 9,780,987 \\ (7,729,032) \end{gathered}$ | $\begin{aligned} & 11,604,325 \\ & (7,729,032) \end{aligned}$ | 3,065,048 $(644,086)$ | 2,186,185 | 4,177,068 | 2,598,115 | 2,160,175 | 4,359,580 | 2,711,336 | 3,124,497 | 8,866,003 | 6,901,917 |
| Net Revenues After OId and New Indenture DS and CBFF | 1,933,461 | 3,604,254 | 2,264,531 | 2,051,955 | 3,875,293 | 2,420,962 | 2,186,185 | 4,177,068 | 2,598,115 | 2,160,175 | 4,359,580 | 2,711,336 | 4,497 | 6,003 | 1,917 |
| Debt Seriee Coverage - - ew Indenture Bonds Only | -1.58 <br> 1.58 | - 1.63 | 1.53 <br> 1.4 | -1.49 <br> 1.46 | ${ }_{1}^{1.55}$ | 1.13 | ${ }_{1}^{1.11}$ | ${ }_{1}^{1.16}$ | ${ }_{1}^{1.12}$ | ${ }_{1}^{1.108}$ | ${ }_{1}^{1.15}$ | ${ }_{1}^{1.11}$ | 1.12 | 1.30 | ${ }_{23}^{23}$ |
| Debt Senice Coverage- - New Indenture Bonds, SRF Dets Serice Coverage - All Debt Serice | ${ }^{1.52}$ | 1.59 1.59 | 1.49 | 1.46 | ${ }_{1}^{1.52}$ | ${ }_{1}^{1.13}$ | ${ }_{1}^{1.09}$ | ${ }_{1}^{1.16}$ | ${ }_{1}^{1.10}$ | 1.08 | 115 | 1.09 | 1.10 | ${ }_{1}^{1.30}$ | 123 |
|  | 1.58 1.07 1 | ${ }^{1.59}$ | 1.49 <br> 1.08 <br> 1.48 | ${ }^{1.46}$ | ${ }_{1.13}^{1.52}$ | $1.11{ }^{1 / 10}$ 1 | 1.09 1.09 | 1.116 1.16 | 1.10 1.10 | 1.08 1.08 | 1.15 1.15 | 1.09 1.09 | 1.110 1.10 | 1.30 1.30 | 1.23 1.23 |
| Cash Coverage - Net Revs t Beg cash / All deet Service, CBFRR | 1.28 | ${ }_{1}^{1.34}$ | ${ }_{1}^{1.34}$ | ${ }_{1}^{1.35}$ | ${ }_{1}^{1.41}$ | 1.55 | 1.57 | 1.66 | 1.68 | 1.69 | 1.78 | 1.81 | 1.88 | 2.18 | 2.24 |
| Net Debt Senice Coverage - CBFRR |  | 1.47 |  |  | 1.50 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| COVENANT TE | $\underline{2037}$ | $\underline{2038}$ | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | $\underline{2047}$ | 2048 | 2049 | 2050 | 2051 |
| Rate Covenant: Net Revenues (EBITDA//Amounts Paid on Funded Debt $>=1.10$ PASS? | ${ }_{\substack{8.58 \\ \text { YES }}}$ | ${ }_{\text {9 9 8 }}^{\text {YES }}$ | ${ }_{\text {9 }}^{\text {YES }}$ | $\underset{\substack{10.08 \\ \text { YES }}}{ }$ | $\underset{Y}{11.01}$ | $\underset{\substack{8.63 \\ \text { YES }}}{ }$ |  | ${ }_{\text {¢ }}^{\text {Y }}$ Y 77 | ${ }_{\text {9, }}^{\text {YES }}$ | $\underset{\text { YES }}{10.96}$ | $\underset{\substack{12.23 \\ \text { YES }}}{ }$ | 12.25 <br> $\substack{\text { YES }}$ | $\underset{\substack{14.13 \\ \hline}}{ }$ | $\begin{aligned} & 64.45 \\ & \underset{Y E S}{ } \end{aligned}$ | No |
| Net Worth Covenant: Assets-Liabitiies >=\$4,500,000 PASS? | (76,549,019) | $\begin{gathered} (78,481,558) \\ \text { No } \end{gathered}$ | $\begin{gathered} (81,398,783) \\ \text { NO } \end{gathered}$ | $\begin{array}{r} (84,199,973) \\ \text { No } \end{array}$ | (78,460,796) | (76,179,473) | 288,703) | (67,907,905) | (63,585,595) | (59,472,185) ${ }_{\text {No }}$ | (52,527,493) ${ }_{\text {No }}$ | (46,283,086) | $(39,80,472)$ <br> NO | $\begin{gathered} (29,64,822) \\ \text { NO } \end{gathered}$ | $(21,481,277)$ |
| Debtcaptial Covenant: No Shor-Term Debt (unless subordinate to Subordinate Lien Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| if (Short-Term Debt + Funded Debt)/ (Short-Term Debt + Funded Debt + Capital) 855 ASS? (Short-Term Debt Can Be Incurred) | $\underset{\substack{152.5 \% \\ \text { No }}}{ }$ | $\underset{\substack{152.6 \% \\ \text { No }}}{\text { N }}$ | $\underset{\substack{153.8 \% \\ \text { No }}}{ }$ | $154.9 \%$ No | $\underset{\substack{148.0 \% \\ \text { No }}}{ }$ | $\begin{gathered} 144.8 \% \\ \text { No } \end{gathered}$ | $\begin{aligned} & 141.4 \% \\ & \text { NO } \end{aligned}$ | $136.4 \%$ No | $\underset{\substack{132.8 \% \\ \text { No }}}{ }$ | $\begin{aligned} & 129.5 \% \\ & \text { No } \end{aligned}$ | $\underset{\text { No }}{124.8 \%}$ | $\underset{\text { No }}{121.0 \%}$ | $\begin{gathered} 117.3 \% \\ \text { NO } \end{gathered}$ | $\underset{\substack{112.3 \% \\ \text { No }}}{ }$ | $\begin{aligned} & 10.8 \% \\ & \text { No } \end{aligned}$ |
| All Bonds Test: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Test \#1: Fundea Debt MaRA $+85 \%$ of Net Capital Properies) $<=1.0$ | 1.00 | ${ }_{2}^{1.03}$ | ${ }_{1}^{1.05}$ | ${ }_{1}^{1.07}$ | ${ }_{1.09}^{1.90}$ | ${ }_{1}^{1.09}$ | ${ }_{1}^{1.08}$ | ${ }_{1.07}^{1.88}$ | ${ }_{1}^{1.07}$ | ${ }^{1.06}$ | 105 | 1.04 | ${ }^{1.02}$ | .22 | 1.19 203 |
|  | ${ }_{\text {Y }}^{2}$ | ${ }_{\text {Y Y S }}$ | ${ }_{\text {Y }}^{2,21}$ | ${ }_{\text {YES }}^{2.36}$ | ${ }_{\text {YES }}^{1.80}$ | ${ }_{\text {Y }}^{1.18}$ | ${ }_{\text {YES }}$ | ${ }_{\text {Y }}^{\substack{1.88}}$ | ${ }_{\text {Y }}^{\substack{1.88}}$ | ${ }_{\text {Y }}^{2}$ (105 | ${ }_{\text {Y }}^{2}$ (1.0) | ${ }_{\text {Y }}^{\text {2, }}$ | $\underset{\text { YES }}{\substack{2.21 \\ \hline}}$ | ${ }_{\text {YES }}^{2.11}$ |  |


| Balance Sheet | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 032 | 2033 | 2034 | 35 | 2036 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash - including RSF funds |  |  |  |  | 4,888,525 | ¢,069,214 | 7,610,535 | 7,326,594 | 6,163,707 | 5,041,520 | 5,196,000 | 4,504,799 | 3,721,186 | 4,289,767 | 3,913,261 | 3,429,174 | 4,317,395 | 4,096,489 | 3,766,206 | 5,078,847 | 5,325,432 |
| Escrow - 2014 Bond Project Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Escrow- - 2015 Bond Project Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Escrow- - 2118 Bond Project Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Esscow- - 2019 Bond Project Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Escrow - 2021 Bond Project Fund |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ${ }_{\text {OPer }}^{\text {Other Curent Assels }}$ |  |  |  |  | (17\%.214.4\#\#\# | ${ }_{\text {184,787,129 }}^{\text {\#\#\#\#\#\#\# }}$ | ${ }^{(97,177,217)}$ | (\#\#\#\#\#\#\#\#\# | \#\#\#\#\#\#\#\#\# | \#\#\#\#\#\#\#\#\#\# | 200.653.792 | 203,137\#\#\#\#\# | 206.193,202 | 20.4\#\#\#\#\#\#\# | 213.017.04\% | \#\#\#\#\#\#\#\#\#\# | 220.424\#\#\#\#\# | \#\#\#\#\#\#\#\#\#\# | \#\#\#\#\#\#\#\#\# | \#\#\#\#\#\#\#\#\#1 | \#\#\#\#\#\#\#\# |
| ${ }_{\text {Accuisision Premium }}$ |  |  |  |  | 62,815,577 | 60,834,481 | 58,793,649 | 56,687,849 | 54,511,848 | 52,260,415 | 49,925,918 | 47,505,306 | 44,981,572 | 42,350,794 | 39,610,354 | ${ }_{\text {36, }}$ 36,724,841 | ${ }_{3}^{20,775,202}$ | 30,667,627 | 27,424,446 | 24,038,030 | ${ }^{236,50,52,928}$ |
| Unamotized Bond Issuance Costs |  |  |  |  | 4,494,347 | 4,600,262 | 4,757, 349 | 4,796,813 | 4,817,935 | 4,822,569 | 4,847,095 | 4,888,097 | 4,934,081 | 4,975,235 | 5,018,334 | 5,059,605 | 5,124,416 | 5,255,742 | 5,399,379 | 5,542,965 | 5,885,691 |
| Deferred Assets |  |  |  |  | 596,046 | 468,442 | 351,406 | 248,560 | 172,541 | 109,672 | 59,005 | 15,198 | 3,641 | 43 |  |  |  |  |  |  |  |
| Debt Service Reserve Fund Other Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL ASSETS |  |  |  |  | 132,214,456 | 145,776,229 | 158,835,074 | 155,968,173 | 157,055,363 | 159,581,399 | 160,300,527 | 159,829,434 | 158,850,965 | 159,737,198 | 159,785,494 | 159,849,403 | 161,177,607 | 161,532,384 | 161,740,52 | 163,519,000 | 164,131,764 |
| Other Current Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{\text { Long-Term Debt }}{\text { Seior }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Seniortien Notes |  |  |  |  | 83,620,000 | 102,958,850 | 121,375,210 | 125,353,339 | 134,045,085 | 144,028,648 | 150,731,584 | 156,986,575 | 162,761,828 | 168,977,986 | 175,192,955 | 181,492,460 | 187,624,202 | 193,786,575 | 199,833,555 | 205,757,692 | 211,525,227 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SRF Loans |  |  |  |  | 18,450,899 | ${ }^{17,668,738}$ | $\xrightarrow{16,859,152}$ | 16.040,325 | ${ }^{15,1966003}$ | 14,325,443 | 13,427,910 | 12,502,625 | ${ }^{111,548,794}$ | 10,619,263 | ${ }_{\text {9,825,265 }}$ | 9.032,431 | ${ }_{\text {- }}^{\text {8,5,36,5525 }}$ | $\xrightarrow{7,696,941}$ | 7,000.315 | 6.366,182 | 5,754,717 |
| TOTAL LONG-TERM DEBT |  |  |  |  | 102,070,899 | 120,617,588 | 138,234,362 | 141,393,664 | 149,241,088 | 158,354,091 | 164,159,494 | 169,488,201 | 174,310,621 | 179,597,250 | 185,018,219 | 190,524,892 | 195,960,726 | 201,483,516 | 206,873,870 | 212,123,874 | 217,279,944 |
| Other Liabilites |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total liablities |  |  |  |  | 134,231,453 | 151,966,311 | 168,772,390 | 171,122,109 | 178,159,952 | 186,465,007 | 191,465,383 | 195,989,636 | 200,009,206 | 204,507,379 | 209,151,274 | 213,882,484 | 218,543,262 | 223,296,769 | 227,919,739 | 232,407,408 | 236,813,104 |
| Equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Historical Equity |  |  |  |  |  |  |  |  | - |  | - | - |  |  |  |  |  |  |  |  |  |
| Acquisition Equity Retained Earings |  |  |  |  |  | (2.016,997) | (6,190,082) |  | (15, 153,937) | $(21,104,589)$ | (26,883,608) | (31,164,856) | (36,160,202) | $(41,158,241)$ | $(44,770,181)$ | (49,365,780) | (54,033.080) | $(57,365,656)$ |  | (66,179,213) |  |
| Current Year Eamings |  |  |  |  | 4,165,216 | 2,592,997 | 2,903,528 | 1,832,050 | 1,296,795 | 1,421,949 | 2,514,124 | 1,993,404 | 1,991,440 | 3,002,183 | 2,284,900 | 2,232,615 | 3,205,896 | 2,428,457 | 2,416,718 | 3,660,464 | 2,870,204 |
| Current Year Distributions |  |  |  |  | (6,182,213) | (6,766,082) | (6,650,761) | (7,048,671) | (7,247,447) | $(7,200,969)$ | $(6,795,372)$ | (0,988,750) | (6,989,479) | (6,644,124) | (6,880,498) | (6,899,915) | (6,538,472) | (0,827,186) | (6,831,546) | (6,369,660) | (6,663,136) |
| TOTAL EQUITY |  |  |  |  | (2,016,997) | (6,190,082) | (9,937,315) | $(15,15,937)$ | $(21,104,589)$ | $(26,883,608)$ | (31,164,856) | $(36,160,202)$ | $(41,158,241)$ | (44,770,181) | (49,365,780) | (54,033,080) | (57,365,656) | (61,764,385) | (66,179,213) | $(68,888,409)$ | $(72,681,340)$ |
| total liablities and equity |  |  |  |  | 132,214,456 | 145,77 | 158,835,0 | 155,968,173 | 157,055,363 | 159,581,399 | 160,300,527 | 159,829,434 | 158,850,966 | 159,737,198 | 159,785,44 | 159,849,403 | 161,177,606 | 161,532,384 | 161,740,526 | 16,518,999 | 4,13 |
|  |  |  |  |  | true | true | true | true | true | true | true | true | true | true | true | true | true | true | TRUE | true | true |
| Difference |  |  |  |  | 0 |  | (0) | 0 |  | (0) | 0 |  | (0) | 0 |  | (0) | 0 |  | (0) |  |  |
| Total Debt |  |  |  |  | 102,070,899 | 120,617,588 | 138,234,362 | 141,393,664 |  | 158,354,091 | 164,159,494 |  | 174,310,621 | 179,597,250 | 185,018,219 | 190,524,892 | 195,960,726 | 201,483,516 | 206,873,870 | 212,123,874 | 217,279,944 |
| Total Equity |  |  |  |  | (2,016,997) | (6,190,082) | (9,937,315) | (15,153,937) | (21,104,589) | $(26,88,608)$ | $(31,164,856)$ | $(36,160,202)$ | (41,158,241) | (44,770,181) | (49,36, 780 ) | (54,033,080) | (57,365,656) | $(61,764,385)$ | (66,179,213) | $(68,888,409)$ | (72,681,340) |
| Total Debt / Total Capital ( $65 \%$ ) |  |  |  |  | 102.0\% | 105.4\% | 107.7\% | 112.0\% | 116.5\% | 120.4\% | 123.4\% | 127.1\% | 130.9\% | 133.2\% | 136.4\% | 139.6\% | 141.4\% | 144.2\% | 147.0\% | 148.1\% | 50.3\% |
| Funded Debt |  |  |  |  | 102,070,899 | 120.617.588 | 138,234,362 | 141,393,6 | 149,241,088 |  |  |  |  |  |  |  |  |  |  |  |  |
| PP8E |  |  |  |  | 178,213,494 | 184,787,129 | 184,499,352 | 189,017,940 | 194,953,782 | 197,906,190 | 200,653,792 | 203,137,384 | 206,193,202 | 209,447,303 | 213,017,045 | 216,624,900 | 220,424,876 | 224,320,426 | 228,305,562 | 232,364,941 | 236,577,763 |
| Funded Debt/PP\&E (<60\%) |  |  |  |  | 57.3\% | 65.3\% | 74.9\% | 74.8\% | 76.6\% | 80.\% | 81.8\% | 83.4\% | 84.5\% | 85.7\% | 86.9\% | 88.0\% | 88.9\% | 89.8\% | 90.6\% | 91.3\% | 91.8\% |
| Deposited Cash / Long-Term ABT - EBITDA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Funded Debt MARA $+85 \% *$ PPEEK= 1.0 |  |  |  |  | 0.48 | ${ }_{3}^{0.55}$ | ${ }^{0.64}$ | ${ }_{0}^{0.65}$ | ${ }^{0.68}$ | ${ }^{0.72}$ | ${ }^{0.74}$ | ${ }^{0.77}$ | ${ }^{0.79}$ | ${ }_{0}^{0.81}$ | ${ }^{0.84}$ | ${ }_{0}^{0.86}$ | ${ }^{0.89}$ | ${ }_{0}^{0.91}$ | ${ }^{0.93}$ | ${ }^{0.96}$ |  |
|  |  |  |  |  | ${ }_{\substack{3.72 \\ \text { YES }}}$ | $\underset{\substack{3.31 \\ \text { YES }}}{ }$ | ¢ ${ }_{\text {Y }}^{2.53}$ | ${ }_{\text {Y }}^{2.31}$ | ${ }_{\text {Y }}^{2}$ 2.26 | 2.35 | ¢ ${ }_{\text {2, }}^{\text {YES }}$ |  | ${ }_{\text {cke }}^{2.31}$ | ${ }_{\text {Y }}^{\text {2.18S }}$ | ${ }_{\text {Y }}^{2.15}$ | ¢ $\begin{gathered}2.26 \\ \text { YES }\end{gathered}$ | ¢ ${ }_{\text {2, }}^{\text {YES }}$ | ${ }_{\text {Y }}^{2.14}$ | ¢ ${ }_{\text {2, }}^{\text {YES }}$ | 2.19 | ¢ ${ }_{\text {2 }}^{\text {YES }}$ |


$\qquad$

|  | \#\#\#\#\#\#\#\#\# | \#\#\#\# | (105,780,667) | (106,238,483) | (106,799,850) | (107,261,217) | $(107,822,583)$ | $(108,383,950)$ | (108,848,867) | 9,343,283) | 9,987,917) | ,517,333) | (112,214,311) | $(113,875,253)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $240,977,837$ 16813 16909 | 24,7,72,484 12963,341 | $\underset{\substack{250,825,353 \\ 8,943,375}}{\text { a }}$ | 256,128,953 $4,746,164$ | 261,511,915 | 267,099,256 | $\begin{gathered} 272,746,868 \\ (7) \end{gathered}$ | $\begin{aligned} & 278,536,295 \\ & (7) \end{aligned}$ | $284,450,774$ $(7)$ | $290,391,339$ $(7)$ | 296,462,419 | $303,135,507$ | 310,101,303 | $317,294,529$ $(7)$ | 324,616,803 |
| ${ }_{5}^{5,826,996}$ | 5,96,409 | 6,103,454 | ${ }_{6,241,210}^{4}$ | 6,377,379 | 6,559,069 | 6,748,707 | 6,933,257 | 7,122,656 | 7,322,755 | 7,448,159 | 7,632,996 | 7,824,814 | 8,029,370 | 8,238,916 |




 | $(76,549,019)$ | $(78,481,558)$ | $(81,398,783)$ | $(84,199,973)$ | $(78,460,796)$ | $(76,179,473)$ | $(73,288,703)$ | $(67,907,905)$ | $(63,585,595)$ | $(59,477,185)$ | $(52,525,493)$ | $(46,283,086)$ | $(39,800,472)$ | $(29,645,822)$ | $(21,481,277)$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

| Difference | TRUE $^{(0)}$ | true | true | TRUE ${ }_{\text {(0) }}$ | true | true | TRUE ${ }_{\text {(0) }}$ | true | true | TRUE ${ }_{(0)}$ | true | TRUE ${ }_{\text {(0) }}$ | true | TRUE ${ }_{\text {(0) }}$ | ${ }_{\text {TRUE }}{ }_{\text {(0) }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Debt | 222,428,033 | 227,588,878 | 232,628,926 | 237,465,071 | 242,063,802 | 246,384,661 | 250,483,678 | 254,226,263 | 257,648,873 | 261,190,631 | 264,224,437 | 266,839,756 | 269,421,076 | 269,938,837 | 270,939,563 |
| Total Equity | $(76,549,019)$ | $(78,481,558)$ | (81,398,783) | (84,199,973) | (78,460,796) | (76,179,473) | (73,288,703) | $(67,907,905)$ | $(63,585,595)$ | (59,472,185) | (52,527,493) | $(46,283,086)$ | (39,800,472) | (29,645,822) | (21,481,277) |
| Total Debt / Total Capital ( $65 \%$ ) | 152.5\% | 152.6\% | 153.8\% | 154.9\% | 148.0\% | 144.8\% | 141.4\% | 136.4\% | 132.8\% | 129.5\% | 124.8\% | 121.0\% | 117.3\% | 112.3\% | 8.6\% |
| ${ }_{\text {PP\&E }}{ }_{\text {Punded Debt }}$ | 222,428,033 240,977 | $227,588,878$ 245742484 | ${ }^{2322,688,9265}$ | ${ }_{\text {237,465,071 }}$ | ${ }_{261511915}^{242,033802}$ | 246,384,661 | ${ }^{250,483,678}$ | 254,226,263 $278,536,295$ |  | 261,190,631 290 3913 | 264,224,437 | 266,839,756 303135507 | ${ }^{9} 9.421,076$ | ${ }^{2699.938 .837}$ | 70,939,563 |
| Funded Debt/ PP\&E (<60\%) | 92.3\% | 92.6\% | 92.7\% | 92.7\% | 92.6\% | 92.2\% | 91.8\% | 91.3\% | 90.6\% | 89.9\% | 89.1\% | 88.0\% | 86.9\% | 85.1\% | 83.5\% |
| Deposited Cash / Long-Term ABT - EBITDA Funded Debt / MARA $+85 \%$ * PP\&E<= 1.0 | 1.00 | 1.03 | 1.05 | 1.07 | 1.09 | 1.09 | 1.08 | 1.07 | 1.07 |  |  |  |  | 1.22 |  |
| or EBITDA / All Future Interest > 1.5x | 2.30 | 2.21 | 2.21 | 2.36 | 1.80 | 1.78 | 1.95 | 1.88 | 1.88 | 2.05 | 2.00 | 2.00 | 2.21 | 2.11 | 2.03 |
| ABT Test Results | YES | YES | YES | YES | YES | YES | YES | YES | YES | YES | YES | YES | YES | YES |  |

Net Income
Cash Flow

| 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 4,165,216 | 2,592,997 | 2,903,528 | 1,832,050 | 1,296,795 | 1,421,949 | 2.514,124 | 1,993,404 | 1,991,440 | 3,002,183 | 2,284,900 | 2,232,615 | 3,205,896 | 2,428,457 | 2,416,718 | 660,46 |
|  |  |  |  | $\begin{aligned} & 7,446,9990 \\ & 274,247 \end{aligned}$ | $\begin{aligned} & 7,623,234 \\ & 292,701 \end{aligned}$ | $\begin{aligned} & 7,734,950,780 \\ & 294,780 \end{aligned}$ | $\begin{aligned} & 7,780,475 \\ & \hline 30,453 \end{aligned}$ | $\begin{gathered} 7,906,597 \\ 320,695 \end{gathered}$ | $\begin{gathered} 8,053,946 \\ 330.083 \\ \hline \end{gathered}$ | $8,13,5355$ | $\begin{gathered} 8,276,373 \\ 3,2925 \end{gathered}$ | 8.4776.633 | $\begin{aligned} & 8,691,430,352 \\ & 350,36 \end{aligned}$ | $\begin{aligned} & 8,994,056 \\ & 362,618 \end{aligned}$ | $\begin{aligned} & 9,174,195 \\ & 375,096 \end{aligned}$ | $\begin{aligned} & 9,502,607 \\ & \hline 962,205 \end{aligned}$ | 9,842,742 | $\begin{aligned} & 10,190,661 \\ & 300,230 \end{aligned}$ | $\begin{aligned} & 10,56,4,702 \\ & 322,480 \end{aligned}$ |
|  |  |  |  | 7,721,237 | 7,915,935 | 8,029,730 | 8,089,928 | 8,227,292 | 8,384,029 | 8,467,576 | 8,60,588 | 8,815,055 | 9,041,792 | 9,256,674 | 9,549,291 | 9,864,812 | 10,149,083 | 10,498,891 | 10,887,182 |
|  |  |  |  | 11,88,453 | 10,508,932 | 10,933,257 | 9,921,978 | 9,524,086 | 9,805,978 | 10,98,700 | 10,58,992 | 10,80,496 | 12,043,975 | 11,54,574 | 11,781,906 | 13,070,708 | 12,57,540 | 12,915,609 | 14,547,647 |
|  |  |  |  | (8,700,000) | (12,900,000) | (6,100,000) | (10,90,000) | (12,400,000) | (9,500,000) | (9,300,000) | (9,100,00) | (9,800,000) | (10,100,00) | $(10,50,000)$ | (10,700,000) | (11,100,000) | (11,400,000) | (11,700,000) | (12,000,000) |
|  |  |  |  | 8,100,000 | 12,900,000 | 6,100,000 | 10,900.000 | 12,400,000 | 9,500,000 | 9,300,000 | 9,100,000 | 9.800.000 | 10,100,000 | 10.50,000 | 10,700,000 | 11,100,000 | 11,40,000 | 11,700,000 | 12,000,00 |



Proceds from borowings
TOTAL CHANGES IN PPQE


Distribution for RSF from Neptune Model = "make whole" for total debt obigation of C City, afer CBFRR pmts from PWW, PEU and PAC. This is indicative of the quarterly dividends paid to the City

Net Income
Cash flow
Deprecialion and Amorization
DAAPPEE (incl IMARA)
Amotization of Deferred Deot Exponse
TOTAL DEPRECLATION AND AMORTIZATION
NET CASH FLows from operations
Changes in PPREE
Purchases of $P$ PRE
Purchases of PPRE
Anuual Use of DSRR 0.1 funds for Caper
Proceeds from borowings
TOTAL CHANGES INPPSE

| 2036 | 2037 | 2038 | 2039 | 2040 | 2041 | 2042 | 2043 | 2044 | 2045 | 2046 | 2047 | 2048 | 2049 | 2050 | 2051 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2,870,204 | 2,815,699 | 4,226,803 | 3,508,770 | 3,593,382 | 9,821,018 | 2,133,208 | 2,107,949 | 3,923,678 | 3,151,828 | 2,999,498 | 5,064,069 | 4,553,422 | 4,727,122 | 7,404 | 5,953,5 |
| 10,971,906 | 11,388,031 | ${ }^{11,5}$ | 11,817,690 | 12,171,502 | 6,187,097 | ${ }^{8,960,384}$ | $8,440,038$ 400,678 | ${ }_{\text {9,306,724 }}$ | 9, 96877 ,633 | 10,068,269 | ${ }^{10,451,2,29} 4$ | 10,457,741 | ${ }^{10,671,990} 4$ | ${ }^{10,990,866}$ | 26 |
| ${ }^{11,309,447}$ | ${ }^{11,707,1,192}$ | ${ }^{11,9699,1954}$ | ${ }_{12,197,511}^{38,521}$ | ${ }^{12,5074,3661}$ | ${ }^{6,605,748}$ | ${ }^{\text {9,305, } 2,287}$ | ${ }^{9,300,6777}$ | ${ }_{\text {9,729,691 }}^{40,96}$ | ${ }^{10,132,8,501}$ | ${ }^{10,541,7368}$ | $\xrightarrow{\text { 10,911,862 }}$ | ${ }^{40,928,1,138}$ | ${ }^{11,1491,498}$ | ${ }^{11,465, .068}$ | ${ }^{14,722,122}$ |
| 14,179,651 | 14,56,891 | 16,14,920 | 15,706,281 | 16,167,745 | 16,426,763 | 11,484,469 | 11,48,666 | 13,650,369 | 13,272,330 | 13,511,235 | 15,977,162 | 15,481,560 | 15,86,551 | 18,859,838 | 17,675,708 |
| (12,400,000) | (12,800,000) | (13,200,000) | (13,600,000) | (14,000,000) | (14,400,000) | (14,900,000) | (15,300,000) | (15,800,000) | (16,300,000) | $(16,700,000)$ | (17,200,000) | (17,800,00) | (18,300,000) | (18,833,800) | (19,404,000) |
| 12,400,00 | 12.800,000 | 3,200,00 | 3.600,00 | 4.000.00 | 400,00 | 14,900,000 | 15.300.00 | 15.800.000 | 16.300.000 | 16,700,00 | 17,200,000 | 17,80,000 | 18,300,000 | 18.838.80 | 19,40 |

Changes due to Financings
Refunding Debt ssuance Costs



Princical Payments
RRternal of Acuisition Premiun
TOTAL PAYMENTS
Change in cash before distributions

| CBFRR Net of Return on Acquisition Premium |
| :---: |
| Taxes Paid to Parent (Reduces Distribution) |


hange in cash after distributions
beginning cash balance
ending cash balance
otal CBFRR
Cash Balance Pass/Fail Flag

[^0]| (7,269,930) | (7,692,112) | (8,093,555) | (8,628,552) | (9,24,655) | (9,898,269) | (10,590,341) | (11,32,932) | (12,100,565) | (12,938,289) | (13,33, 892$)$ | 14, 259,044 ) | (15,195,282) | 15,850,579) | (17,292,840) | (17,431,174) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (7,26,930) | (7,692, 112) | (8,093,555) | (8,628,552) | (9,24,655) | (9,898,269) | (10,590,341) | (11,32,993) | 12,10,565) | 12,938,289) | (13,336,892 | (14,259,044) | (15,195,28) | 15,850,5 | (17,292,840) | (17,431,174) |
| 6,909,721 | 6,824,7 | 8,052,36 | 7,077,72 | 6,921,00 | 6,528,494 | 894,128 | 118,733 | ,804 | 334,040 | 174,342 | 1,718,119 | 286,278 | 17,971 | 6,99 | 244,534 |
| $\begin{gathered} (7,799,0,022) \\ \hline \end{gathered}$ | $\begin{gathered} (7,79,932) \\ \hline, 04545 \end{gathered}$ | $\begin{aligned} & (7,79,0,022) \\ & \end{aligned}$ | $\begin{aligned} & (7,79,0,02) \\ & 1 \\ & 1,3030,037 \end{aligned}$ | $\begin{aligned} & (7,729,032) \\ & \hline \end{aligned}$ | $\begin{aligned} & (7,79,932) \\ & 3,647,19 \end{aligned}$ | $\begin{gathered} (644,086) \\ \substack{92,201} \end{gathered}$ | 782,821 | 1,457,120 | 1.170.482 | 1,113,911 | 1.880,623 | 1.690,986 | 1,755,492 |  |  |
| ${ }^{(0,663,136)}$ | (6,683,378) | (6,159,342) | (6,425,995) | (6,394,573) | (4,081,841) | 148,115 | 782,821 | 1,457,120 | 1,170,482 | 1,113,911 | 1,880,623 | 1,690,986 | 1,755,492 | 2,749,879 | 2,210,959 |
| 246,585 | 401 | .893,024 | 7334 | 526,517 | 2,446,653 | 1,442,24 | 901,554 | .006,924 | 1,504,5 | 1288,25 | 598, | 1977,20 | 1773,46 | 4,316,878 | 2,455,493 |
| 5,08,847 | 5,325,432 | 5,466,834 | 9,958 | 8,011,592 | 58,109 | 10,884,762 | 12,027,005 | 12,98,558 | 15,935,482 | 17,40,004 | 18,728,258 | 22,326,999 | 24,304,262 | 26,077,726 | 8,394, |
| 5,325,432 | ,66,834 | 359,858 | 8,011,592 | 138,109 | , | 027,005 | 12,928,558 | 5,935,482 | 7,440,004 | 18,72, 258 | 22,326,999 | 24,304,262 | 26,077,726 | 0,394,604 | 2,850,097 |
| (7,72,032) | (7,729,032) | (7,729,032) | (7,729,032) | (7,72,, 032 ) | (7,729,032) | (644,086) |  |  |  |  |  |  |  |  |  |
| Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pass | Pas | Pass | Pas |



$\square$






## PENNICHUCK*

## CORPORATE SECRETARY'S CERTIFICATE

PENNICHUCK WATER WORKS, INC.

I, Suzanne L. Ansara, do hereby certify that I am the duly elected Corporate Secretary of Pennichuck Water Works, Inc. (the "Company"), a New Hampshire corporation, and that I am authorized to execute and deliver this Certificate on behalf of the Company. In that capacity, I do hereby further certify that:

1. The following resolution was adopted by the Board of Directors of the Company on February 28, 2020; and such resolution has not been altered, amended or repealed, and is in full force and effect, as of the date hereof:

Resolved: that management is hereby authorized to proceed with the following process and approvals required to complete the application for issuance of taxable or tax-exempt bonds for 2020-2024 capital needs for Pennichuck Water Works, Inc.:
(1) obtain New Hampshire Business Finance Authority (NHBFA) approval to issue taxable or tax-exempt bonds sufficient to fund the capital needs;
(2) file a financing petition with the New Hampshire Public Utilities Commission to seek approval to complete the financing activity;
(3) file a shareholder approval request with the City of Nashua to seek approval to complete the financing activity;
(4) file a joint approval request with the NHBFA to the State of New Hampshire Governor and Council, approving the funding of the taxable or tax-exempt bonds through the NHBFA; and
(5) complete the entire bond issuance and documentation process with the investment bankers and respective counsels.
2. The following resolution was adopted by the Board of Directors of the Company on May 21, 2020; and such resolution has not been altered, amended or repealed, and is in full force and effect, as of the date hereof:

Resolved: that the Board of Directors of Pennichuck Water Works, Inc. (the "Company") hereby consents to the Company securing approvals and authority to implement and put in place a 5 -year Plan of Financing to issue tax-exempt and/or taxable bonds for capital projects for the years 2020-2024 for the Company, at an overall value of $\$ 57,500,000$, inclusive of: the estimated aggregate cost of the projects for the years of $\$ 51,000,000$, the estimated aggregate cost of issuance of approximately $\$ 1,750,000$ and a provision for the ability to issue bonds at a premium or discount of $\$ 4,750,000$, should that be needed at the time of issuance of the bonds; and that Larry D. Goodhue, the Company's Chief Executive Officer, or Donald L. Ware, the Company's Chief Operating Officer, or George Torres, the Company's Treasurer, are hereby severally authorized or affirmed to execute and submit for all approvals for this facility, with the NH Business Finance Authority (which was submitted on May 4, 2020, as allowed by the resolution passed by this Board on February 28, 2020), the NHPUC, the Governor and Council, and the City of Nashua.

In Witness Whereof, I have hereunto set my hand this 21st day of September, 2020.


Suzanne L. Ansara
Corporate Secretary

## PENNICHUCK*

## CORPORATE SECRETARY'S CERTIFICATE

## PENNICHUCK CORPORATION

I, Suzanne L. Ansara, do hereby certify that I am the duly elected Corporate Secretary of Pennichuck Corporation (the "Company"), a New Hampshire corporation, and that I am authorized to execute and deliver this Certificate on behalf of the Company. In that capacity, I do hereby further certify that:

1. The following resolution was adopted by the Board of Directors of the Company on February 28, 2020; and such resolution has not been altered, amended or repealed, and is in full force and effect, as of the date hereof:

Resolved: that the Chief Executive Officer of the Company is hereby authorized to negotiate the renewal of the Pennichuck Water Works, Inc. Fixed Asset Line of Credit with TD Bank, and to pursue increasing the amount of the Fixed Asset Line of Credit from $\$ 10$ million to $\$ 12$ million.

In Witness Whereof, I have hereunto set my hand this 21st day of September, 2020.


Suzanne L. Ansara
Corporate Secretary

| From: | James Key-Wallace |
| :--- | :--- |
| To: | Goodhue, Larry; Meagen Kerris |
| Subject: | RE: [EXTERNAL] FW: Governor and Council Meeting 6/24/2020 |
| Date: | Monday, June 22, 2020 4:41:13 PM <br> image004.jpg <br> imaqe001.ipg |

Hi Larry,

Glad to help. Looks like the taxable transaction is in good shape.

Regarding the tax-exempt transaction, the BFA board passed the preliminary inducement resolution during our May meeting. That preliminary resolution doesn't need G\&C approval to be effective, only the final resolution heads over there. Is there a sense of timing that you have in mind? I don't believe Ike has circulated a transaction schedule for the tax-exempt issuance yet.

```
James Key-Wallace
Executive Director
NH Business Finance Authority
2 Pillsbury Street, Suite 201
Concord, NH 03301
603-415-0191
jameskw@nhbfa.com
```

From: Goodhue, Larry [larry.goodhue@PENNICHUCK.com](mailto:larry.goodhue@PENNICHUCK.com)
Sent: Monday, June 22, 2020 4:33 PM
To: Meagen Kerris [meagenk@nhbfa.com](mailto:meagenk@nhbfa.com)
Cc: James Key-Wallace [jameskw@nhbfa.com](mailto:jameskw@nhbfa.com)
Subject: RE: [EXTERNAL] FW: Governor and Council Meeting 6/24/2020

Hi Meagen and James,

This all makes sense to me for the Taxable Bond deal we are doing in September. Timing and approval of this is very important at this time.

Is the second resolution (our overall capacity to issue tax-exempt and/or taxable bonds for the next five years of capital projects) also going before G\&C in this meeting, or is that slated for a later meeting?

Thanks,
Larry D. Goodhue
Chief Executive Officer
Pennichuck Water

25 Manchester St.
Merrimack, New Hampshire 03054
Ph: (603) 913-2312

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From: Meagen Kerris [meagenk@nhbfa.com](mailto:meagenk@nhbfa.com)
Sent: Monday, June 22, 2020 4:28 PM
To: Goodhue, Larry [larry.goodhue@PENNICHUCK.com](mailto:larry.goodhue@PENNICHUCK.com)
Subject: RE: [EXTERNAL] FW: Governor and Council Meeting 6/24/2020

Good afternoon Larry,

I have provided a link below that will bring you to all of the documents included in the book we sent to Governor and Council. Please let me know if you have any questions!
https://www.dropbox.com/sh/mmj6fnydetdg986/AADw8y_ETcG8eToSSCAjUiMpa?dl=0

Kind regards,
OReagen Kerris
Administrative Assistant
NH Business Finance Authority
2 Pillsbury Street, Suite 201
Concord, NH 03301
Tel: (603) 415-0190
Fax: (603) 415-0194

From: Goodhue, Larry [mailto:larry.goodhue@PENNICHUCK.com]
Sent: Monday, June 22, 2020 2:43 PM
To: James Key-Wallace
Cc: Meagen Kerris
Subject: RE: [EXTERNAL] FW: Governor and Council Meeting 6/24/2020

The number I will be calling in on is as follows, James.

Thank you very much.


Larry D. Goodhue
Chief Executive Officer
Pennichuck Water
25 Manchester St.
Merrimack, New Hampshire 03054
Ph: (603) 913-2312

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From: James Key-Wallace [jameskw@nhbfa.com](mailto:jameskw@nhbfa.com)
Sent: Monday, June 22, 2020 2:20 PM
To: Goodhue, Larry [larry.goodhue@PENNICHUCK.com](mailto:larry.goodhue@PENNICHUCK.com)
Cc: Meagen Kerris [meagenk@nhbfa.com](mailto:meagenk@nhbfa.com)
Subject: [EXTERNAL] FW: Governor and Council Meeting 6/24/2020

Good afternoon Larry,

Below are the dial-in instructions for the G\&C meeting. Please keep this information private as it contains the speaker access codes that are not for public consumption. Please let me know what number you will be dialing from and I will let them know you will be joining in on the call. They have been moving through items very quickly on these phone meetings, it's quite possible you may not be asked to speak.

On an encouraging note, I have connected with most of the councilors (and left VMs for the others) and there have been no concerns from anyone I've spoken with.

Meagen - could you send Larry an electronic version of the G\&C book for the Pennichuck transaction?

Thanks,

James Key-Wallace
Executive Director
NH Business Finance Authority

2 Pillsbury Street, Suite 201
Concord, NH 03301
603-415-0191
jameskw@nhbfa.com

From: Melanson, Jonathan < Jonathan.Melanson@nh.gov>
Sent: Friday, June 19, 2020 3:37 PM
To: Cryans, Michael [Michael.Cryans@nh.gov](mailto:Michael.Cryans@nh.gov); Volinsky, Andru [Andru.Volinsky@nh.gov](mailto:Andru.Volinsky@nh.gov); Russell
E. Prescott, P.E. [represcott@represcott.com](mailto:represcott@represcott.com); Gatsas, Theodore [Ted.Gatsas@nh.gov](mailto:Ted.Gatsas@nh.gov); Pignatelli, Debora < Debora.Pignatelli@nh.gov>
Cc: Reed, Fallon < Fallon.Reed@dos.nh.gov>
Subject: Governor and Council Meeting 6/24/2020

Good afternoon Councilors,

We will be conducting the June 24, 2020 Governor and Council Meeting telephonically as we have done for a past few meetings. Below are a few details on how to join the call:

For Speakers(councilors/dept heads etc)

1. Dial the call in number: 1-800-356-8278
2. Enter the 6 digit conference code: 125563\#
3. When prompted, clearly state your first and last name as well as your department/agency.
4. To become a speaker: type in 88* then 27512
a. This will allow you to be a speaker
b. Please PUT LINE ON MUTE when not speaking
5. To Virtually "raise your hand" or ask to speak press 5*

For Participants: (general public/media)

1. Dial the call in number: 1-800-356-8278
2. Enter the 6 digit conference code: 125563\#
3. When prompted, clearly state your first and last name as well as your department/agency.

Through the conference call Fallon with have the ability to correlate names with phone numbers. To help facilitate this, if you could please respond to me with the number that you will be calling in on would be greatly appreciated.

As always if you have any questions please do not hesitate to reach out to me at (603) 303-7246.

All the best,
Jonathan

Jonathan A. Melanson
Director of Appointments
\& Liaison to the Executive Council
Office of Governor Christopher T. Sununu
NH State House
107 N. Main Street
Concord, NH 03301
Phone - (603) 271-2121

Jonathan A. Melanson
Director of Appointments
\& Liaison to the Executive Council
Office of Governor Christopher T. Sununu
NH State House
107 N. Main Street
Concord, NH 03301
Phone - (603) 271-2121

## VIA EMAIL

September 14, 2020

Mr. Steven A. Bolton
Corporation Counsel
City of Nashua
229 Main Street
Nashua, NH 03060

Re: Pennichuck Water Works, Inc. - Request for Approval for 5-year Plan of Financing to Issue Tax-Exempt or Taxable Bonds and to Renew its Fixed Asset Line of Credit with TD Bank, N.A.

## Dear Attorney Bolton:

Introduction. As you know, the City of Nashua, New Hampshire (the "City") is the sole corporate shareholder of Pennichuck Corporation ("Pennichuck"). The City has been the sole shareholder since the acquisition of Pennichuck on January 25, 2012.

The purpose of this letter is to request that the City, acting in its capacity as sole shareholder, approve resolutions authorizing Pennichuck's regulated public water utility subsidiary, Pennichuck Water Works, Inc. ("PWW"), to issue tax-exempt AMT and/or taxable bonds through the NHBFA or directly to the market with B.C Ziegler and Company, and to renew and expand its current revolving Fixed Asset Line of Credit with TD Bank, N.A.

Background. As part of the City's acquisition of Pennichuck, in accordance with special legislation enacted by the State Legislature, and as unanimously approved by the Mayor and Board of Aldermen on January 11, 2011, the corporate structure of Pennichuck and its utility subsidiaries was retained. This corporate structure was retained for several reasons. First, the Mayor and Board of Aldermen desired to maintain stability and continuity for customers and employees of the Pennichuck utilities and the communities they serve. Second, retaining the corporate structure provided continuity for the existing relationships with regulatory agencies and financial/banking partners. Third, the Mayor and Board of Aldermen unanimously agreed that the corporate structure would encourage business-smart decisions and rely upon well-established governance principles of corporate law, pursuant to Pennichuck's Articles of Incorporation and its by-laws.

Shareholder Approval of Borrowings Required. Under Article IX of Pennichuck's Articles of Incorporation, the City, acting in its capacity as Pennichuck's sole shareholder, must approve:
"(3) any action to (A) create, incur or assume any indebtedness for borrowed money or guarantee any such indebtedness of any person, (B) issue or sell any debt securities or warrants or other rights to acquire any debt securities of the [Pennichuck] Corporation or any of its Subsidiaries, or (C) guarantee any debt securities of any person."

## PWW Proposed Financings: Continuation of PWW's Integrated Capital Finance Plan.

Pennichuck requests the City's approval to allow PWW to issue up to a total of $\$ 57,500,000$ in aggregate principal amount of tax-exempt AMT bonds and/or other borrowings to raise proceeds for the following purposes:
(1) to finance up to $\$ 55.75$ million of PWW's cost of constructing, reconstructing, and replacing infrastructure, equipment, vehicles and all other fixed assets of the Company for the years 2020-2024; and
(2) to fund up to $\$ 1.75$ million of various costs of issuance of the new bonds, including transaction costs, capitalized interest, and, if necessary and appropriate, credit enhancements such as a debt service reserve fund or other credit measure as may be determined by PWW in response to prevailing market conditions.

PWW is seeking the City's approval to consummate these proposed borrowings because Pennichuck and PWW believe that the proposed financings are consistent with the public interest for the following reasons:
(1) the financing of the capital projects using long-term debt with favorable interest rates and maturities that are aligned with the useful lives of the funded capital assets; and
(2) the borrowing transactions together is consistent with PWW's capital structure, is consistent with the assumptions underlying the City's original acquisition of Pennichuck in January 2012 and the NHPUC's original approval of the City's acquisition, and is in line with PWW's modified rate structure as approved in dockets DW 16-806 and DW 19-084 with the NH Public Utilities Commission.

PWW Proposed Financings: Fixed Asset Line of Credit (FALOC). Pennichuck requests the City's approval to allow PWW to renew and expand it $\$ 10,000,000$ Fixed Asset Line of Credit with TD Bank, N.A., to a new multi-year facility at a level of $\$ 12,000,000$, with an interest rate of 30 -day LIBOR $+1.75 \%$. This facility is being put in place to fund capital projects during each calendar year beginning January 1, 2021, which will then be repaid and refinanced in its entirety by annual bond issuances from the Integrated Capital Finance Plan offerings, in April of the successive year, for which an approval is being sought from the City in this request, for the capital
project years 2020-2024 (bond issuance years 2021-2025). This renewed FALOC, upon approval and closing, will replace the current $\$ 10.0$ million FALOC for PWW with TD Bank, N.A., with financial covenants that are consistent with those that currently exist under the current FALOC, and in line with PWW's rate structure. This financing is in conformity with the modified rate methodology currently approved for PWW by the NH Public Utilities Commission in its rate filing under dockets DW 16-806 and DW 19-084. A copy of the term sheet for the revolving Fixed Asset Line of Credit with TD Bank, N.A., is attached to this letter as Attachment A (to be treated as Confidential Information for Board of Aldermen usage only).

New Hampshire Public Utilities Commission Approval Required. The proposed borrowings may not occur without the prior approval of the NHPUC. PWW intends to file a petition to request this approval during the month of September 2020. PWW will work with the NHPUC to set a schedule for considering this request that contemplates completing its review in order to allow PWW to consummate the proposed borrowings under the Integrated Capital Finance Plan, and issue the first tranche of bonds under this plan in April 2021 (with subsequent tranches to occur in April of 2022, 2023, 2024 and 2025), and to put the renewed revolving Fixed Asset Line of Credit in place no later than January 1, 2021. A copy of this petition, once filed, will be available to the City and the public.

Advisors, Underwriters and Lenders. Pennichuck and PWW are developing the structure and terms of the proposed 5-year bond borrowing plan with the assistance of B.C. Ziegler and Company, as advisor. B.C. Ziegler and Company will serve as underwriter in connection with the annual issuance of tax-exempt bonds to be issued through the NHBFA.

Description of the Proposed Borrowings. PWW's proposed borrowings are projected to have the following terms:
(1) The issuance of up to $\$ 55.75$ million of tax-exempt bonds through the NHBFA, or taxable bonds directly to the market or through the NHBFA, depending on allowed methods of issuance in conformity with existing or revised Federal tax regulations. These new tax-exempt AMT bonds or taxable bonds would be unsecured, bear a fixed interest rate, currently estimated to be approximately $4.00 \%$, and would be fully amortized over a term of approximately 30 years.
(2) The issuance of up to $\$ 1.75$ million of tax-exempt bonds through the NHBFA, or taxable bonds, to finance certain issuance and transaction costs which would have the terms specified above.

Approval by the Pennichuck and PWW Boards of Directors. The Pennichuck and PWW Boards of Directors have approved the proposed borrowings in concept and will also be required to approve the final terms and conditions of the proposed borrowings, near the time of the transaction closing.

Requested Approvals. For the reasons described above, Pennichuck respectfully requests that the City, acting in its capacity as sole shareholder of Pennichuck and pursuant to Article IX (3) of Pennichuck's Articles of Incorporation, authorize the following actions:

RESOLVED, that the City hereby approves the borrowing by Pennichuck Water Works, Inc. for each of the proposed tax-exempt and/or taxable bond borrowings described above for its 5-year Plan of Financing, in the aggregate principal amount of up to $\$ 57.5$ million, for the purposes described above, inclusive of cost of issuance, and in the NHPUC petition and testimony, and

RESOLVED, that the City hereby approves Pennichuck Water Works, Inc. entering into a renewal of its Fixed Asset Line of Credit with TD Bank, N.A., allowing for annual borrowings of up to $\$ 12.0$ million, pursuant to a security interest in PWW's accounts receivable and inventory, and pledge of the stock of PWW and an assignment of its rights under the Money Pool Agreement and Cost Sharing Agreement (both as previously approved and in place under the oversight of the NHPUC), for the purpose of providing advances to be used for interim capital projects funding, described above and in the NHPUC petition and testimony, and

FURTHER RESOLVED, that Pennichuck Corporation and Pennichuck Water Works, Inc., their respective Board of Directors and Officers are severally authorized, empowered and directed to execute and deliver, in the name of and on behalf of Pennichuck Corporation and Pennichuck Water Works, Inc., loan and trust agreements and other related documents and agreements (the "Borrowing Agreements"), with such terms, including exhibits and schedules to such Borrowing Agreements, as may be deemed necessary or advisable in the several judgment of the Officers executing the Borrowing Agreements, and to take all other actions as they deem necessary or desirable to effect the proposed borrowings and the Borrowing Agreements and to carry out the purposes of these resolutions.

Respectfully submitted,
PENNICHUCK CORPORATION

By:

Larry D. Goodhue<br>Chief Executive Officer

cc: Mayor James Donchess


[^0]:    GBFRR Net of Return on Accuisition Premium = Annual CBFR
    Distribution for RSF from Neptune Model = "make whole" for to

